# IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

ELOY JUAREZ, On Behalf of Himself and	All §	
Others Similarly Situated,	§	
	§	
Plaintiff,	§	
	§	
V.	§	CIVIL ACTION NO. 3:20-cv-1872
	§	
MODANI DALLAS, LLC,	§	JURY TRIAL DEMANDED
	§	
Defendant.	§	COLLECTIVE ACTION

## PLAINTIFF'S ORIGINAL COMPLAINT

Plaintiff, Eloy Juarez ("Plaintiff"), on behalf of himself and all others similarly situated, files this Complaint against Modani Dallas, LLC ("Defendant"), showing in support as follows:

## I. NATURE OF THE CASE

- 1. This is a civil action brought by Plaintiff pursuant to the federal Fair Labor Standards Act, 29 U.S.C. §§ 201-219, and the federal Portal-to-Portal Pay Act, 29 U.S.C. §§ 251-262, (collectively "FLSA/PPPA") for Defendant's failure to pay Plaintiff time and one-half his regular rate of pay for all hours worked over 40 during each seven day workweek as an employee of Defendant.
- 2. Plaintiff files this lawsuit on behalf of himself and as a FLSA/PPPA collective action on behalf of all other similarly situated current and/or former employees of Defendant who work(ed) as hourly plus bonus and/or commission paid inside sales employees, and like Plaintiff, are not/were not paid time and one-half their respective regular rates of pay for all hours worked over 40 in each seven day workweek in the time period of three years preceding the date this lawsuit was filed and forward.

3. Plaintiff and the collective action members seek all damages available under the FLSA/PPPA, including back wages, liquidated damages, legal fees, costs, and post-judgment interest.

## II. THE PARTIES, JURISDICTION, AND VENUE

# A. <u>Plaintiff Eloy Juarez</u>

- 4. Plaintiff is a natural person and resident of Dallas County, Texas. He has standing to file this lawsuit.
  - 5. Plaintiff was employed by Defendant in Dallas County, Texas.
- 6. By filing this lawsuit and complaint, Plaintiff consents to be a party plaintiff to this FLSA/PPPA action pursuant to 29 U.S.C. § 216(b). Plaintiff's consent to join is attached to this Complaint as Exhibit A.

## **B.** Collective Action Members

7. The putative collective action members are all current and/or former inside sales employees of Defendant who are/were paid on an hourly and bonus and/or commission basis who are not/were not paid time and one-half their respective regular rates of pay for all hours worked over 40 during each seven-day workweek. All remuneration paid to the putative collective action members, is and/or should have been included in calculating their respective regular rates of pay. Because Defendant did not and does not pay all overtime premium compensation to its hourly plus bonus and/commission paid inside sales employees who routinely work(ed) in excess of 40 hours per workweek, Plaintiff and the putative collective action members are all similarly situated within the meaning of Section 216(b) of the FLSA/PPPA.

- 8. The relevant time period for the claims of the putative collective action members is three years preceding the date this lawsuit was filed and forward, or such other time period as deemed appropriate by the Court.
- 9. Plaintiff reserves the right to redefine the class, request more than one class, and/or request sub-classes relative to any motion for conditional certification filed in this lawsuit.

## C. <u>Defendant Modani Dallas, LLC</u>

- 10. Defendant is a foreign for-profit limited liability company.
- 11. During all times relevant to this lawsuit, Defendant has done business in the State of Texas.
- 12. At all times relevant to this lawsuit, Defendant is and has been an "enterprise engaged in commerce" as defined by the FLSA.
- 13. At all times relevant to this lawsuit, Defendant employed, and continues to employ, two or more employees.
- 14. At all times relevant to this lawsuit, Defendant employed two or more employees who engaged in commerce and/or who handled, sold, or otherwise worked on goods and/or materials that have been moved in and/or produced for commerce by any person.
- 15. For example, Defendant employed two or more employees who regularly handled, sold, and/or otherwise worked on goods and/or materials in their daily work that are/were moved in and/or produced for commerce. Examples of such goods and/or materials include the goods and/or materials sold by Defendant, furniture, phones, computers, computer-related accessories, and office supplies.
- 16. On information and belief, at all times relevant to this lawsuit, Defendant has had annual gross sales or business volume in excess of \$500,000.

17. Defendant may be served with summons through its registered agent, Northwest Registered Agent LLC, 5900 Balcones Drive, Suite 100, Austin, Texas 78731.

# D. <u>Jurisdiction and Venue</u>

- 18. Plaintiff incorporates the preceding paragraphs by reference as if set forth fully in this section.
- 19. The Court has personal jurisdiction over Defendant based on both general and specific jurisdiction.
- 20. During all times relevant to this lawsuit, Defendant has done business in the State of Texas and continues to do business in the State of Texas.
- 21. The Court has subject matter jurisdiction over this case based on federal question jurisdiction, 28 U.S.C. § 1331, because Plaintiff bases his claims on federal law, namely the FLSA/PPPA.
- 22. Venue is proper in this Court because Plaintiff worked for Defendant in Dallas County, Texas, and events relevant to Plaintiff's claims in this lawsuit occurred in Dallas County, Texas.

# III. <u>FACTUAL BACKGROUND</u>

- 23. Plaintiff incorporates the preceding paragraphs by reference as if set forth fully in this section.
- 24. Defendant is engaged in the sale of home and office furniture and related accessories.
- 25. Plaintiff was employed by Defendant at its business location in Dallas County, Texas.
- 26. Plaintiff was an employee of Defendant from approximately July 2015 to approximately March 2020.

- 27. Prior to approximately October 2018, Plaintiff was employed by Defendant as an inside sales employee and paid on an hourly plus bonus and/or commission basis. After approximately October 2018, Plaintiff became a salaried manager for Defendant. Plaintiff's individual claims in this lawsuit are based on his work for Defendant as an inside sales employee.
- 28. When employed as an inside sales employee, Plaintiff regularly worked in excess of 40 hours per seven-day workweek but was not paid time and one-half his regular rate of pay for all hours worked over 40 during each such workweek.
- 29. During the time period of three years preceding the date this lawsuit was filed and forward, Defendant employed numerous other inside sales employees paid on the same basis as Plaintiff who, like Plaintiff, regularly worked in excess of 40 hours per workweek but were not paid time and one-half their respective regular rates of pay for all hours worked over 40 in each and every workweek.
- 30. Defendant is and was required to pay Plaintiff and the putative collective action members time and one-half their respective regular rates of pay when they work/worked in excess of 40 hours in a workweek pursuant to 29 U.S.C. § 207(a)(1).
- 31. The failure of Defendant to pay Plaintiff and the putative collective action members time and one-half their respective regular rates of pay for each and every hour worked over 40 in each seven-day workweek in the time period relevant to this lawsuit is a violation of the FLSA/PPPA.

#### IV. CONTROLLING LEGAL RULES

32. The FLSA states that "no employer shall employ any of his employees who in any workweek is engaged in commerce or in the production of goods for commerce, or is employed in an enterprise engaged in commerce or in the production of goods for commerce, for a workweek longer than forty hours unless such employee receives compensation for his employment in excess

of the hours above specified at a rate not less than one and one-half times the regular rate at which he is employed." 29 U.S.C. § 207(a)(1).

- 33. "Employ" includes to suffer or permit work. 29 U.S.C. § 203(g).
- 34. The FLSA defines the "regular rate" as including "all remuneration for employment paid to, or on behalf of, the employee ... ." 29 U.S.C. § 207(e).
- 35. With a few limited exceptions, all remuneration given to an employee must be included in the employee's regular rate calculation. 29 U.S.C. § 207(e); 29 C.F.R. § 778.108; accord Allen v. Board of Pub. Educ. For Bibb Cty., 495 F. 3d 1306, 1311 (11th Cir. 2007); see also Johnson v. Big Lots Stores, Inc., 604 F. Supp. 2d 903, 927 (E.D. La. 2009). The employer has the burden of proof to establish that any remuneration may be excluded from the regular rate of pay. Meadows v. Latshaw Drilling Co., LLC, 338 F. Supp. 3d 587, 591 (N.D. Tex. 2018) (Godbey, J.).
- 36. Federal law requires employers to make and keep accurate and detailed payroll data for non-exempt employees. 29 U.S.C. § 211(c); 29 C.F.R. § 516.2. Amongst other things, the regulations require employers to make and keep payroll records showing data such as the employee's name, social security number, occupation, time of day and day of week which the workweek begins, regular hourly rate of pay for any week in which overtime pay is due, hours worked each workday and total hours worked each workweek, total daily or weekly straight time earnings, total premium pay for overtime hours, total wages paid each pay period and date of payment and pay period covered by the payment, and records of remedial payments. 29 C.F.R. § 516.2(a)&(b). Employers are required to maintain the foregoing data for a minimum of three years. 29 C.F.R. § 516.5.

37. Failing to pay the required overtime premium for hours worked over 40 in a workweek is a violation of the FLSA. 29 U.S.C. § 216(b).

## V. FLSA/PPPA CLAIMS

- 38. Plaintiff incorporates the preceding paragraphs by reference as if set forth fully in this section.
- 39. At relevant times, Defendant is and/or was an eligible and covered employer under the FLSA. 29 U.S.C. § 203(d).
- 40. At relevant times, Defendant is and/or has been an enterprise engaged in commerce under the FLSA/PPA. 29 U.S.C. § 203(s)(1)(A).
- 41. Plaintiff and the putative collective action members are and/or were employees of Defendant pursuant to the FLSA/PPPA. 29 U.S.C. § 203(e).
- 42. Plaintiff and the putative collective action members are and/or were covered employees under 29 U.S.C. § 207(a)(1).
- 43. Plaintiff and the putative collective action members are and/or were paid on an hourly plus bonus and/or commission basis by Defendant.
- 44. At material times, Plaintiff and the putative collective action members regularly work and/or worked in excess of 40 hours per seven-day workweek as employees of Defendant.
- 45. Defendant is and/or was required to pay Plaintiff and the putative collective action members time and one-half their respective regular rates of pay for all hours worked over 40 in each relevant seven-day workweek. 29 U.S.C. § 207(a)(1). That regular rate of pay must include all remuneration paid to Plaintiff and the putative collective action members.
- 46. Defendant failed to pay Plaintiff and putative collective action members overtime compensation at one and one-half times their respective regular rates of pay for all hours worked over 40 in each and every seven-day workweek during the time period relevant to this lawsuit.

- 47. The putative collective action members are and/or were similarly situated to the Plaintiff and to each other under the FLSA/PPPA. 29 U.S.C. § 216(b).
- 48. Defendant's violations of the FLSA/PPPA are and/or were willful within the meaning of 29 U.S.C. § 255(a). At all material times, Defendant is and was aware that Plaintiff and the putative collective action members are not and were not paid time and one-half their respective regular rates of pay for all hours worked over 40 in a seven-day workweek. For example, pay records issued by Defendant show overtime hours worked for which no corresponding overtime premium compensation was paid.
- 49. Plaintiff and the putative collective action members seek all damages available for Defendant's failure to timely pay all overtime wages owed.

## VI. FLSA/PPPA COLLECTIVE ACTION

- 50. Where, as here, the employer's actions or policies were effectuated on a companywide basis, notice may be sent to all similarly situated persons on a companywide basis. *See Ryan v. Staff Care, Inc.*, 497 F. Supp. 2d 820, 825 (N.D. Tex. 2007) (Fish, J.) (certifying nationwide collective action in FLSA case); *see also, Jones v. SuperMedia Inc.*, 281 F.R.D. 282, 290 (N.D. Tex. 2012) (Boyle, J.) (same).
- 51. Plaintiff seeks to represent a collective action under 29 U.S.C. § 216(b) on behalf of himself and all current and/or former employees of Defendant who: (a) are and/or were employed as inside sales workers paid on an hourly and bonus and/or commission basis and (b) are not and/or were not paid time and one-half their respective regular rates of pay for all hours worked over 40 during each seven day workweek in the relevant time period. Because Defendant did not and does not pay all overtime premium compensation owed to its inside sales employees

who routinely work(ed) in excess of 40 hours per workweek, Plaintiff and the putative collective action members are all similarly situated within the meaning of Section 216(b) of the FLSA.

- 52. The relevant time period for this collective action is three years preceding the date this lawsuit was filed and forward, or such other time period deemed appropriate by the Court.
- 53. Plaintiff reserves the right to establish sub-classes and/or modify collective action definition in any collective action certification motion or other filing.

## VII. JURY DEMAND

54. Plaintiff demands a jury trial.

## VIII. <u>DAMAGES AND PRAYER</u>

- 55. Plaintiff asks that the Court issue a summons for Defendant to appear and answer, and that Plaintiff and the Collective Action Members be awarded a judgment against Defendant and/or order(s) from the Court for the following:
  - a. An order conditionally certifying this case as a FLSA/PPPA collective action and requiring notice to be issued to all putative collective action members;
  - b. All damages allowed by the FLSA/PPPA, including back overtime wages;
  - c. Liquidated damages in an amount equal to back FLSA/PPPA mandated wages;
  - d. Legal fees;
  - e. Costs;
  - f. Post-judgment interest; and/or
  - g. All other relief to which Plaintiff and the Collective Action Members are entitled.

Date: July 15, 2020.

# Respectfully submitted,

By: s/ Allen R. Vaught

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